

Planning your transition from affiliate networks to impact.com

A step-by-step migration guide





Step 1: Secure internal buy-in

emonstrating ROI	
hat key metrics (e.g., revenue growth, cost savings) will highlight the ROI of this transition?	
ow can enhanced tracking and analytics from impact.com be presented as a competitive advantage?	
hat examples can you use to show how this platform diversifies revenue streams?	



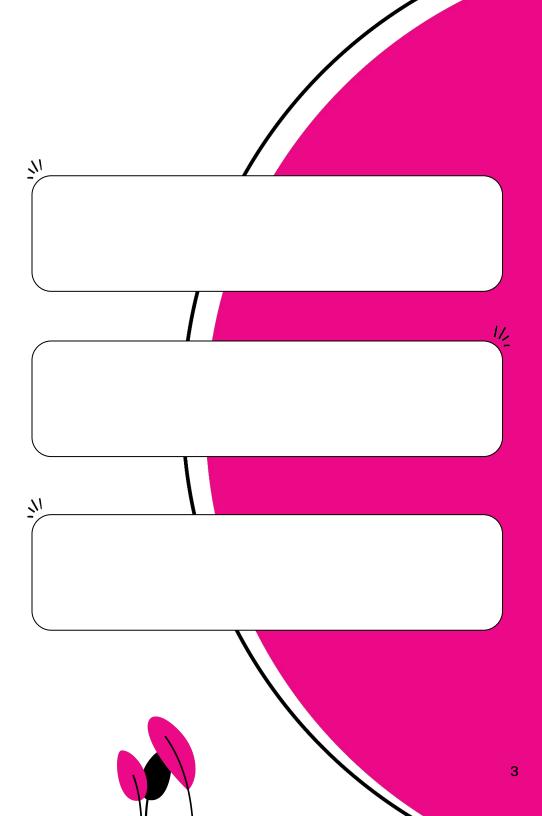
Step 1: Secure internal buy-in

Addressing technical integration

Which existing tools in your tech stack (CRM, CMS, analytics) need to integrate with impact.com?

What aspects of the platform's tracking capabilities align with your business's technical goals?

Are there compatibility concerns or areas requiring upfront investment? How will you address them?





Step 1: Secure internal buy-in

Legal implications	Positioning reduced account management
What partner liabilities or data compliance needs should be reviewed with your legal team?	How does impact.com offer more autonomy and flexibility over your program?
Which internal or external resources can be used to meet	What processes can help internal teams feel supported if
data privacy requirements?	account management responsibilities shift?



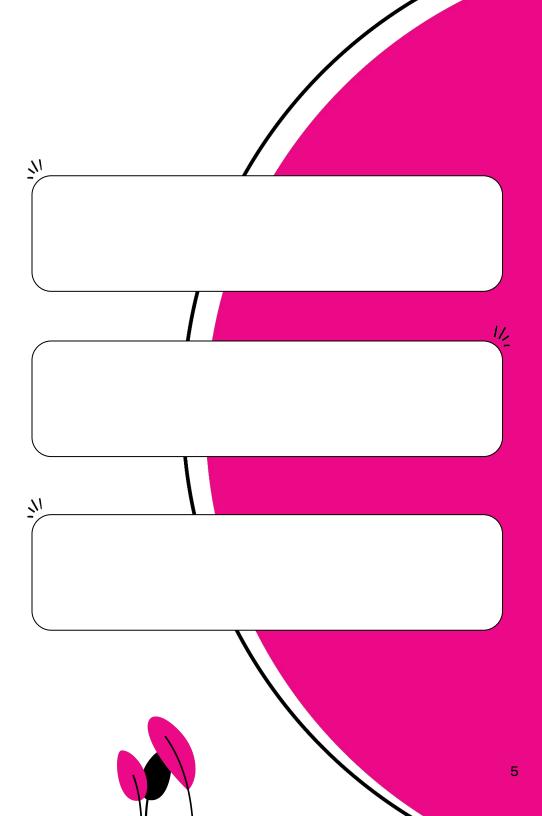
Step 2: Plan your network exit

Understanding contract terms

What exclusivity clauses, notice periods, and termination fees are outlined in your current affiliate network contracts?

Are there terms that may not be enforceable? Consult with legal advisors to evaluate.

How have other brands in your industry navigated these clauses when migrating?





Step 2: Plan your network exit

Optimizing timing	Maintaining relationships
When should you notify your current provider? How does this timing affect your migration start date?	How will you negotiate a positive exit with your current provider to preserve goodwill?
Can you sign with impact.com and begin technical preparations before your notice period ends?	What hybrid operational steps can reduce risk during transition (e.g. temporarily running programs on both platforms)?



Step 2: Plan your network exit

Managing risk
What contingency plans can keep your program running smoothly if the migration faces delays?
How will you maintain brand visibility and partner engagement during this phase?





Step 3: Partner migration strategy

Prioritize high-value partners	Communicate platform benefits	
Which partners generate the most revenue or align best with your long-term goals?	What messaging emphasizes enhanced reporting, dynamic commissioning, and tracking capabilities?	
How will you communicate impact.com's benefits early in	How can you tailor this messaging to partners based on	
the process to these partners?	their needs or challenges?	



Step 3: Partner migration strategy

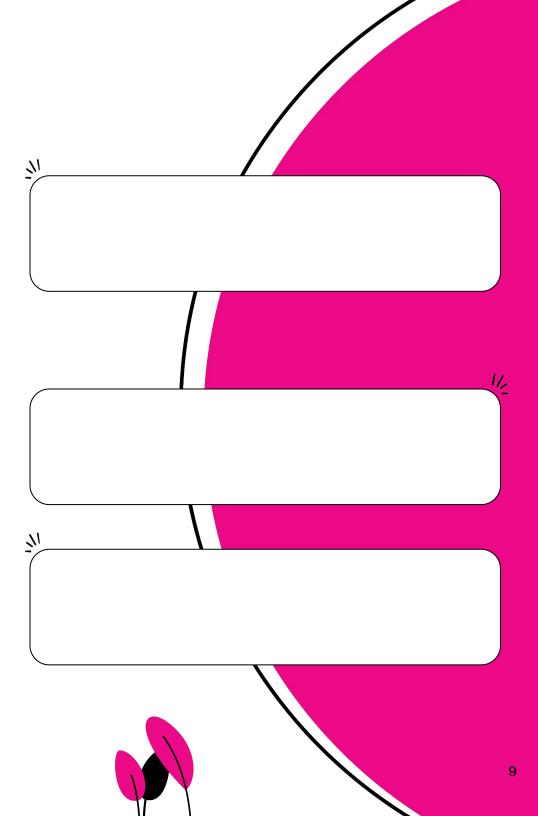
Budget for reintegration costs

What are the potential costs (e.g., technical setup, training) involved in reintegrating partners, and how can these be minimized?

Address resistance

Are there partners reluctant to move? What are their concerns, and how can you address them?

What alternative partner segments can you pursue to fill gaps left by non-migrating partners?





Step 3: Partner migration strategy

oaden your partner pool	
ow can impact.com's diverse partner marketplace help you recruit new affiliate partners?	
hat resources will you dedicate to onboarding and nurturing these new partnerships?	





Expected outcomes

- ✓ More strategic partner relationships
- Enhanced performance tracking
- ✓ Greater program control and flexibility
- Expanded revenue opportunities
- ✓ Future-ready partnership infrastructure

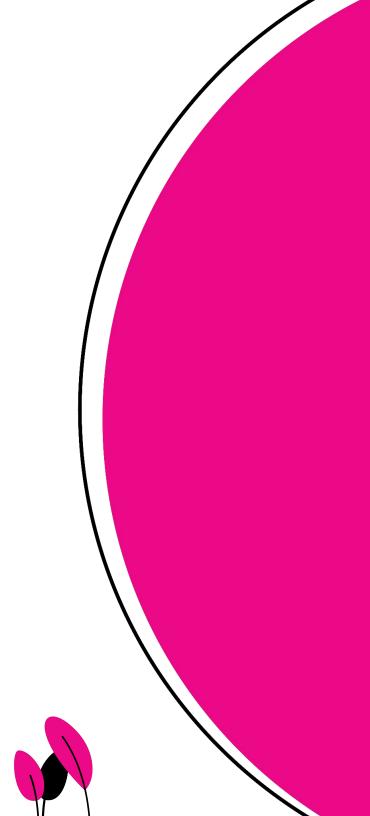
Ready to modernize your partnerships program?

Schedule a consultation with our migration specialists to:

- Get a customized transition roadmap
- Calculate your potential ROI
- See a live platform demo

Get started with impact.com. Request your demo now.





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